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1) What: Building a Company to Sell; Growth through Acquisition

2) How: Valuation

2a) How: Financial Statements

3) Why: Estate Planning

4) When: "Retirement"

5) Mechanics: NDAs, negotiations, closing, trade names

6) Liability and the Tax Man: Asset vs Stock purchase (I-9s and employee headcount as hidden liability in sale)

7) Holdback provisions - what are they and what is "normal"?

8) Increase value of your company by increasing collections (possible touch on liens, and bookkeeping practices)