

**The National Electrical Contractors Association
& the Intermountain Chapter, NECA, Present:**

Change Order Management

**Thursday, November 10, 2022 – 8:00 am to 12:00 pm
Intermountain Chapter, NECA, 2125 West 2300 South, Salt Lake City, UT 84119**

Course Description: This course focuses on how an effective change order can dramatically reduce a subcontractor's risk and increase profitability.

Following this course, participants will be able to:

- Identify how to properly notify owners and general contractors of changed conditions to reserve your rights
- Discuss how to scope, price and sell a change order
- Explain how to negotiate using strategies to maximize outcomes

This course will be facilitated by David Morton with Maxim Consulting.
Send in Registration using a Check or Credit Card:

Name _____ Job Title _____
NECA Member Number _____ NECA Chapter Affiliation _____
Company _____ Street Address _____
City _____ State _____ Zip _____
Telephone _____ Unique email _____

**Required for course records*

Cancellation Policy: Full refunds are available up to 30 days before the program, a \$75 fee, plus the cost of any materials received, will be assessed for cancellations up to 7 days before the program, and cancellations less than 7 days before the program will result in a full forfeiture of the fee. Substitutions can be provided at any time.

Participants who successfully complete this course will be awarded 3 Continuing Education Hours.



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