**A Job Well done: 6 hours**

**Regulation updates to licensing, continuing education and safety:**

* Licensing requirements for both specialty (sub-contractors) contractors and general contractors have dramatically change over the last few years. Learn a few of these changes that could drastically affect your business.
* License renewal process, requirements and changes.
* Learn about the new OSHA requirements for silica. There are a few simple things that you can do to make a big difference the safety of your employees.

**Energy Conservation training:**

* Review of current energy code with Utah state amendments and the 5 pathways to meet code. Discuss 2021 IRC chapter 11 and potential energy code changes.
* Seal it tight and ventilate it right. There are some incredible new products on the market with a relatively low cost that can make a big difference in the energy efficiency of your buildings, new or existing.
* Making sure your HVAC contractor is sizing the equipment and ducting correctly. The biggest complaint that owners have after they move in is their HVAC system. Know a few simple questions to ask and what to do to keep owners happy.

**New technologies,** that assist in Budgeting, Estimating, Safety, Energy efficiency and Project management.

* Learn about cutting edge technologies that will assist your company in ease of project management through better documentation, budgeting, and estimating.
* Learn about several resources and how to use them that can help aid in energy efficiency questions or problems you may have.
* Learn about safety and code resources that are as close as your phone and how to use them.

**The Top Reasons Contractors Fail:** Looking through the windshield and not the review mirror.

* Managing your cashflow. How a company can be profitable and still fail.
* Construction costs vs Overhead. Knowing your Companies Overhead, breakeven point. Don’t squander your profits by not control your general overhead costs.
* Labor Burden Rate. Knowing the company’s true cost of having employees.

**Residential Construction Performance Guidelines:** Setting the project owner’s expectations about industry standards.

* If there is not an expectation for performance set up front the project owner will set their own.
* Placing performance guidelines in your contracts for both owners & subcontractors and providing a clear scope of work will increase communication and reduce errors.
* Review sample contracts, warranty language, and dispute resolution.

**Pre-Construction Contracts**: This class will address general contractors and sub-contractors approaches to being compensated for their involvement in the pre-construction phases.

* Getting paid for your time and knowledge during the design, estimating, and pre-construction phases.
* Avoiding the pitfalls of estimating a step-by-step process for construction projects.
* Creating a successful construction process for the project owner and contractor.
* Job closeout “The last 5%” post construction.