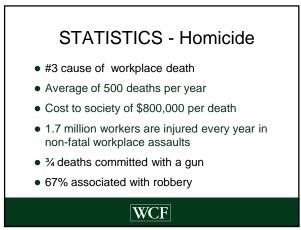
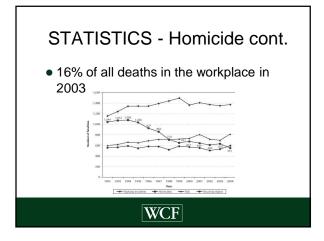
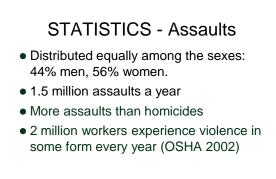


CATEGORIES OF WORKPLACE VIOLENCE

- Violence by strangers
- Violence by customers/clients
- Violence by co-workers
- Violence by personal relations







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STATISTICS - Assaults cont.

- Women are the victims in 80% of rapes and sexual assaults
- 29,000 acts of rape or sexual assault each year
- Est. one million women are stalked each year in the U.S.
- 1/4th of them report missing work as a result of the stalking, missing an average of eleven days

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FACTORS THAT INCREASE RISK

- Dealing with the public
- Exchange of money, services, or goods
- Routine face-to-face contact with large numbers of people
- Working alone or in small numbers, late night
- Work in high crime areas
- Working in community-based settings

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FACTORS Cont.

- Late night or early morning hours
- Work in high crime areas
- Guarding valuable property
- Working in community-based settings

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Employment Factors

- Understaffing that leads to job overload or compulsory overtime.
- Frustrations arising from poorly defined job tasks and responsibilities.
- Downsizing or reorganization
- Labor disputes & poor labor-management relations.

Employment Factors

- Poor mngt styles (ex; arbitrary or unexplained orders; over-monitoring, reprimands in front of others, inconsistent discipline)
- Inadequate security or a poorly trained, poorly motivated security force.
- A lack of employee counseling.
- A high injury rate or frequent grievances may be clues to problem situations

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WHAT CAN BE DONE ?

- Violence Prevention Program
- Encourage Reporting of Incidents
- Employee Training
- Screening
- Be Proactive

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PROACTIVE PREVENTION METHODS

- Recognize that problem exists
- Locked drop safe
- Small amounts of money, ATM, Debit
- Buzzer

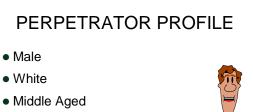
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PROACTIVE Cont.

- Bullet-proof barriers
- Close during high risk hours
- Height of receptionist desk
- Visibility & Lighting
- Escort

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- Loner
- Self esteem depends on work
- Few other interests than work

PROFILE Cont.

- Blames others for disappointments
- History of conflict
- Disobeys company procedure
- Recently laid off
- Owns weapons/Fascination
- Political extremist

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WARNING SIGNS

- Changes from usual behavior
- Poor hygiene
- Chronically poor work performance
- Unfounded grievances & complaints
- Conflicts w/supervisors or other emps

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WARNING SIGNS Cont.

- Attendance problems (tardy, absent)
- Abuse of sick leave
- View self as the victim
- Noted anxiety & irritability
- Mention of sleep disturbances

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WARNING SIGNS Cont.

- Depression, withdrawal, & comments about suicide
- Obsessive behavior (drinking, drug use, religion, sex, etc.)
- Sexual probs. including harassing behavior
- Excess arguments or fights w/others
- Home problems

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DIFFERENCE IN THE SEXES Men do more violent acts Women destroy things

BEFORE TERMINATION

- Watch for behavior changes
- Verify situation
- Document problems
- Confront individual

TERMINATING AN EMPLOYEE

- Beginning or end of a shift
- Do not allow the employee to return to work area
- State as a fact

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TERMINATING Cont.

- Have paperwork ready
- Preserve dignity
- Security on call, if necessary

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EFFECTS ON EMPLOYEE

• Decreased productivity, lose promotions

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• Usually doesn't speak of the problem

Diminish the severity

Often fired



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WHAT CAN YOU DO?

Distribute photo

- Receptionist has them wait
- Call security/police
- Get them out of building
- Don't have receptionist do bargaining
- If they come in they've crossed the line

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MENTAL OBSESSION

- When you 1st meet someone
- Can't get you out of my head
- Stalker can't move on
- How could you do this to me?

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SURVEILLANCE

- 1st outward expression of obsession
- Need to know about your life
- Little things redial, send letters

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HARASSMENT

- Where people get trapped
- POSITIVE
 - flattering, good for ego
 - Give gifts
 - Comes on too strong
 - Even though you say no, they persist

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HARASSMENT Cont. NEGATIVE How could you do this after all I've done for you? Excuse to get near you Faxes (send from different locations) Send 1,000 pizza's Hang ups Send letters Don't accept gifts

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EXTERMINATION

• "I can't live without you and I can't let you live without me."

WHAT TO DO

- Change your routine
- Shrink your comfort zone
- Offer EAP assistance
- Have a policy avoid pulling in others
- Don't trust everything victim tells you
- Don't talk to non-involved about

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TYPES OF THREATS

- Direct
- Conditional
- Veiled most frequent

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VEILED THREATS

- Say it's a joke
- Most don't say anything to spare feelings
- Treat like sexual harassment policy
- Nothing done increases potential for

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INTERNAL THREATS

- Poses an immediate threat
- You'll call them
- Have procedures in writing
- Violence assessment
- Mandatory counseling
- Fitness for duty

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EXTERNAL THREAT

- Specific rules
- When to term. a phone call
- When to ask them to leave
- Written policy on what is tolerated
- Post policy in reception area
- Use defuse techniques

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HANDLING THREATS

- Immediate Danger
 - Leave the area
 - Don't try to control violent person
 - Call 911
 - Notify co-workers

HANDLING THREATS Cont.

- Threats, No Immediate Danger
 - Notify management/security
 - Keep away from threatening person
 - Know escape route
 - Other protective measures
- Violence not given consequences will continue or increase

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DEFUSING SITUATIONS

AVOID BECOMING A VICTIM

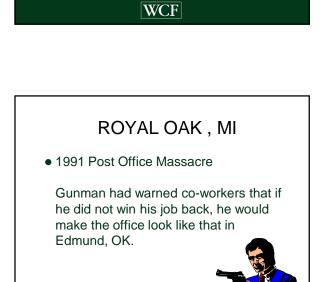
- Don't scream or get petrified, get quiet and get down
- Standing = target
- Run
- Barriers
- Clear under the desk
- Stay where you are if perp. not around

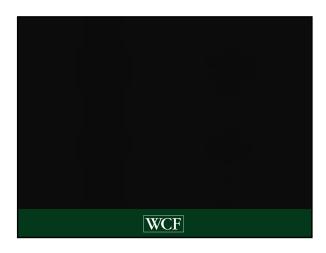
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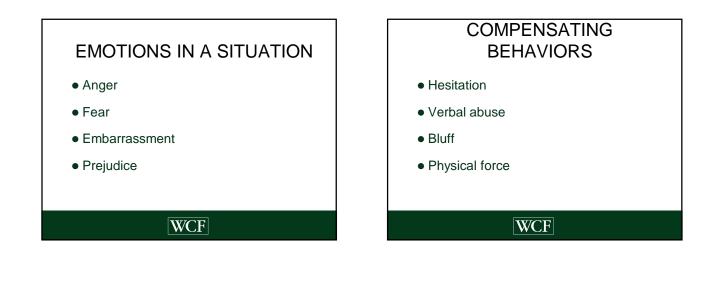
THE NEED TO DEFUSE

- Violence often preceded by threats
- Preceded by pushing or other physical contact

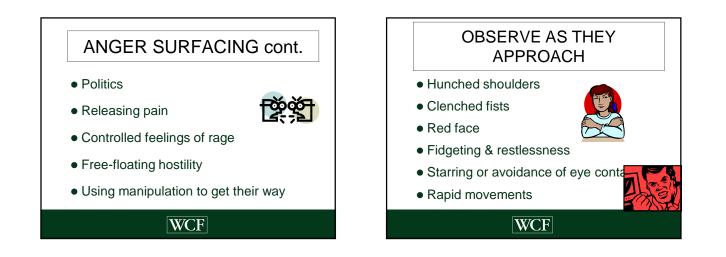
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DEALING WITH AN ANGRY CUSTOMER

- Acknowledge the persons anger
- Source of their anger is typically not you
- Relate with them somehow
- Think of your worst day
- Apologize even if you're right



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MIND & BODY ARE ONE

- Concentrate one thing at a time
- Think problems all the way through
- Flexible minds avoid conflict
- Lying = 5 min. agitation
- Truth = stay agitated

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AGGRESSIVE BEHAVIOR

- Speak in a friendly manner
- Greet the person properly
- When possible use their name
- Listen carefully, paraphrase back
- Don't use the words "it's our policy"
- Never say, "I only work here" or "I'm following the rules"

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HOSTILE BAIT

- "If you really cared about my welfare, you would give me my check"
- "You guys in government are lazy & overpaid"
- I bet if I wasn't [ethnic group], you would give me..."
- "Your company has dropped the ball on investigating my fraudulent claims"

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RESISTING THE BAIT

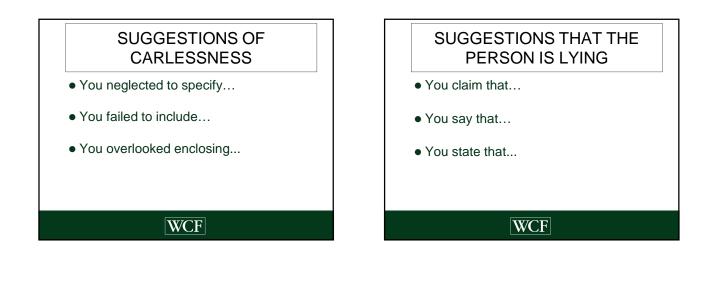
- Ask a disrupting question
 - When did you start thinking that ...?
- Detached response
 - It's interesting that some people think that...

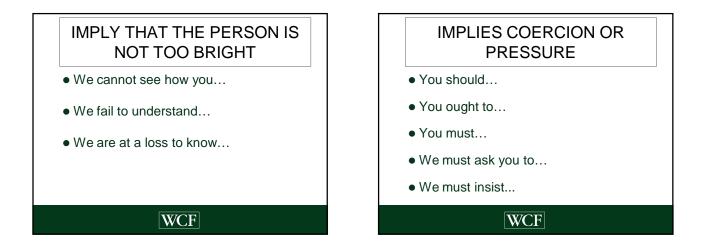
Many people think that

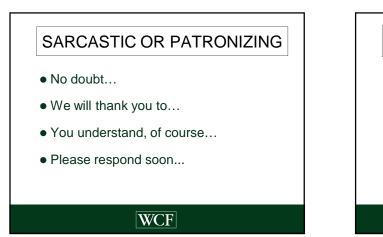
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NEGATIVE LANGUAGE

- Tells person what can't be done
- Has a subtle tone of blame
- Uses can't, won't, unable to; to say what the company can't do
- Doesn't stress positive actions or positive consequences









- Tells the person what can be done
- Suggests alternatives & choices available
- Sounds helpful & encouraging
- Stresses positive actions & consequences

POSITIVE PHRASES

- If you can send us... we can complete the process for you
- The info. we have suggests that you have a different viewpoint on this issue. Let me explain our perspective.
- Might we suggest that you...
- One option for you is...
- We can help you to ... if you send us...

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PLANNING AHEAD

- Know your reactions & weaknesses
- Think through situations
- Control yourself
- Don't say the 1st thing that comes to mind

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PLANNING AHEAD Cont.

- Observe & respond
- Be sincere
- Remain professional, not personal
- Remain safe & focus on improving situation

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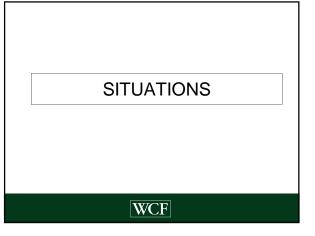
REDIRECTING BEHAVIOR

- Make a connection
- What do they want
- What will help
- Don't expect them to be rational
- Ask for their help
- Give options

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SIX TECHNIQUES TO USE ON ANGRY PEOPLE

- Slow them down
- Interrupt on a key point, get them thinking
- Open ended questions
- Re-label feelings, calm voice
- Alternate points of view





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Thank You!
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