**Estimate Jobs into Financial Success**

* Organizing the Estimate: Master format and common organizing methods.
* Estimating Tools, including software, templates, references and other estimating tools.
* The basics of doing quantity take-offs for material and labor including what your burden rate should be and waste factors.
* Estimating Equipment. Quantity take off procedures, pricing, and estimating techniques will be covered along with equipment production rates.
* Estimating Overhead and Profit Markups. How, when and why to add contingencies. Adjusting the estimate for risk, and geographic location will be covered.
* Excel & Bluebeam software will be used in this course.