Tommy S. dorsey, jr.

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# Professional summary

| Industry professional, career educator and lifelong learner. State approved instructor for 30+ states for a variety of construction topics including business, contracting, electrical, mechanical/HVAC, plumbing, and roofing. More than 15 years of experience developing and teaching curriculum for those looking to obtain or renew a license or certification. |
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# areas of expertise

| * Construction Industry * Isometrics * Electrical Theory * Project Management | * Load Calculations * Code Analysis * Blueprints * Distance Learning | * Business Management * Teaching * Leadership * Strategic Planning |
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# work experience

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| April 2019 to Present | President/Instructor, RocketCert, LLC   * Strategic planning and management of all aspects of the business * Researched and develop course content to best prepared students for success in their career. * Developed the team to execute the plan, design, and development of eLearning content and assets. * Primary instructor for all distance education, and instructor support. |
| April 2014 – November 2018 | Executive Director/Instructor, @ Home Prep – a division of Stautzenberger College   * Created and implemented a strategic plan that grew revenue from $1.95m to $4.2m in 4.5 years * Expanded course offerings beyond construction education to a multitude of industries. * Researched and implemented systems to improve profitability, increase revenue, improve customer experience, improve employee efficiency, and automate tasks. * In addition, modernized and streamlined internal systems to maintain minimal staffing levels. year. * Taught continuing education courses in Leadership and OSHA at the Southeast Building * Primary instructor for all distance education courses. * Continued duties of previous position. |
| January 2013 –March 2014 | President, *National Contractors Pre-Licensing Services, Inc. dba @ Home Prep*   * Established accounting, recordkeeping, and operations systems. * Successfully transitioned from offering live seminars to primarily online training. * Oversaw acquisition by American Higher Education Development Corp. (dba Stautzenberger College) * Continued duties of previous position. |
| January 2004 – December 2012 | Vice President / Instructor, *National Contractors Pre-Licensing Services, Inc. dba @ Home Prep*   * Planned, developed, and taught classroom instruction for those looking to obtain a state contractor’s license. * Planned, developed, and implemented online training and education. Ensured courses conformed to regulatory standards. * Ensured accurate course and student record reporting to regulatory agencies as needed. * Developed and implemented website, online bookstore, Amazon Storefront, and LMS. |
| Sept. 2006 – Sept. 2010 | Owner - *Tommy S. Dorsey Jr. Mechanical*   * Installation and repair of HVAC, plumbing, and electrical systems. * Managed all aspects of business. |
| Sept. 2000 – Sept. 2006 | Crew Leader - *Tommy S. Dorsey Construction*   * Worked as a crew leader for family owned business. * Duties included, but were not limited to, installing electrical systems and general construction of residential dwellings per plans, specifications, and code. * Worked with laborers, subcontractors, and inspectors to assure compliance with codes. * Worked with, and installed, concrete, plumbing and heating equipment. |

# Education

| January to December 2019 | Master of Business Administration, Knoxville, *University of Tennessee*  · EMBA, Strategic Leadership |
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| August 2001 – December 2004 | Bachelor of Arts, Knoxville, *University of Tennessee*  · Double major in Political Science and Psychology |

# speaker

| August 2018 | Southeast Building Conference · OSHA Focus Four |
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| August 2017 | Southeast Building Conference · OSHA Focus Four · Effective Leadership |

# Leadership

| 2013 - 2014 | Stewardship Committee, *Church Street United Methodist Church* |
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| 2007 - 2009 | Education Committee, Knoxville Home Builders Association |

# PHILANTHROPY

| 2018-Present | Volunteer, *Knoxville Habitat for Humanity* |
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| 2020-Present | Volunteer, *Fellowship Church of Knoxville* |

# Licenses / certifications

| Strategic Foresight | 11/04/2020 |
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| IDECC Certified | 67932 |
| Lean Six Sigma White Belt Certified | 7/18/2016 |
| 30 Hour Construction Industry Outreach | 36-601045817 |
| TN Contractor | 58151 |
| TN Mechanical Contractor | 58151 |
| TN Limited Licensed Electrician | 58641 |
| ICC Plumbing Inspector | 5283553-P5 |
| ICC Mechanical Inspector | 5283553-M5 |
| ICC Residential Combination Inspector | 5283553-R5 |

# RECOGNITION

| Excellence in Education Award | GFEL USA, 2020-21 |
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# skills and interests

| A strong entrepreneurial spirit with exemplary business, communication, teaching leadership, and interpersonal skills. Proficient with *Microsoft Office*, *Google Apps for Business*, Unity 3D, Articulate Studio/Storyline, HTML, SEO, PPC, Social Media and QuickBooks. Enjoy fishing, playing hockey, athletic events, fitness, learning, and spending time with family. |
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