Tommy S. dorsey, jr.

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# Professional summary

| Industry professional, career educator and lifelong learner. State approved instructor for 30+ states for a variety of construction topics including business, contracting, electrical, mechanical/HVAC, plumbing, and roofing. More than 15 years of experience developing and teaching curriculum for those looking to obtain or renew a license or certification.  |
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# areas of expertise

| * Construction Industry
* Isometrics
* Electrical Theory
* Project Management
 | * Load Calculations
* Code Analysis
* Blueprints
* Distance Learning
 | * Business Management
* Teaching
* Leadership
* Strategic Planning
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# work experience

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| April 2019 to Present | President/Instructor, RocketCert, LLC* Strategic planning and management of all aspects of the business
* Researched and develop course content to best prepared students for success in their career.
* Developed the team to execute the plan, design, and development of eLearning content and assets.
* Primary instructor for all distance education, and instructor support.
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| April 2014 – November 2018 | Executive Director/Instructor, @ Home Prep – a division of Stautzenberger College* Created and implemented a strategic plan that grew revenue from $1.95m to $4.2m in 4.5 years
* Expanded course offerings beyond construction education to a multitude of industries.
* Researched and implemented systems to improve profitability, increase revenue, improve customer experience, improve employee efficiency, and automate tasks.
* In addition, modernized and streamlined internal systems to maintain minimal staffing levels. year.
* Taught continuing education courses in Leadership and OSHA at the Southeast Building
* Primary instructor for all distance education courses.
* Continued duties of previous position.
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| January 2013 –March 2014 | President, *National Contractors Pre-Licensing Services, Inc. dba @ Home Prep** Established accounting, recordkeeping, and operations systems.
* Successfully transitioned from offering live seminars to primarily online training.
* Oversaw acquisition by American Higher Education Development Corp. (dba Stautzenberger College)
* Continued duties of previous position.
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| January 2004 – December 2012 | Vice President / Instructor, *National Contractors Pre-Licensing Services, Inc. dba @ Home Prep** Planned, developed, and taught classroom instruction for those looking to obtain a state contractor’s license.
* Planned, developed, and implemented online training and education. Ensured courses conformed to regulatory standards.
* Ensured accurate course and student record reporting to regulatory agencies as needed.
* Developed and implemented website, online bookstore, Amazon Storefront, and LMS.
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| Sept. 2006 – Sept. 2010 | Owner - *Tommy S. Dorsey Jr. Mechanical** Installation and repair of HVAC, plumbing, and electrical systems.
* Managed all aspects of business.
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| Sept. 2000 – Sept. 2006 | Crew Leader - *Tommy S. Dorsey Construction** Worked as a crew leader for family owned business.
* Duties included, but were not limited to, installing electrical systems and general construction of residential dwellings per plans, specifications, and code.
* Worked with laborers, subcontractors, and inspectors to assure compliance with codes.
* Worked with, and installed, concrete, plumbing and heating equipment.
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# Education

| January to December 2019 | Master of Business Administration, Knoxville, *University of Tennessee* · EMBA, Strategic Leadership |
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| August 2001 – December 2004 | Bachelor of Arts, Knoxville, *University of Tennessee* · Double major in Political Science and Psychology |

# speaker

| August 2018 | Southeast Building Conference· OSHA Focus Four |
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| August 2017 | Southeast Building Conference· OSHA Focus Four· Effective Leadership |

# Leadership

| 2013 - 2014 | Stewardship Committee, *Church Street United Methodist Church* |
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| 2007 - 2009 | Education Committee, Knoxville Home Builders Association |

# PHILANTHROPY

| 2018-Present | Volunteer, *Knoxville Habitat for Humanity* |
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| 2020-Present | Volunteer, *Fellowship Church of Knoxville* |

# Licenses / certifications

| Strategic Foresight  | 11/04/2020 |
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| IDECC Certified  | 67932 |
| Lean Six Sigma White Belt Certified                   | 7/18/2016   |
| 30 Hour Construction Industry Outreach | 36-601045817 |
| TN Contractor    | 58151 |
| TN Mechanical Contractor | 58151 |
| TN Limited Licensed Electrician | 58641 |
| ICC Plumbing Inspector  | 5283553-P5 |
| ICC Mechanical Inspector  | 5283553-M5 |
| ICC Residential Combination Inspector | 5283553-R5 |

# RECOGNITION

| Excellence in Education Award | GFEL USA, 2020-21 |
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# skills and interests

| A strong entrepreneurial spirit with exemplary business, communication, teaching leadership, and interpersonal skills. Proficient with *Microsoft Office*, *Google Apps for Business*, Unity 3D, Articulate Studio/Storyline, HTML, SEO, PPC, Social Media and QuickBooks. Enjoy fishing, playing hockey, athletic events, fitness, learning, and spending time with family.  |
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