

Douglas E. Folsom CSP, ARM-P, CPSI

7332 S. Chestnut Circle
Cottonwood Heights, UT. 84121
(801) 673-1965

Education

Portland State University - Portland, OR.

Master of Taxation, June 1993

Portland State University - Portland, OR.

Bachelor of Business Administration/Accounting, December 1991

Work Experience

WCF Insurance – 100 W Towne Ridge Pkwy, Sandy, UT. 84070

Safety & Risk Control Specialist: October 2021 to Present

- Works to reduce frequency and severity of claims through safety & risk control consultations to policy holders focusing on claim experience and optimal implementation of the hierarchy of controls and safety culture improvement.
- Completes risk surveys, safety profiles, and provides opinions to assist underwriters in identifying acceptable risks and appropriate pricing.
- Provides custom safety & risk control training to policy holders and presents at WCF and association seminars.
- Assist co-workers whenever possible by sharing experience, insights, resources and teaming up on visits, consultations and training when needed.

Utah Local Governments Trust - 55 S. Hwy 89, North Salt Lake, UT 84054

Risk & Loss Prevention Manager: January 2006 to October 2021

- Managed the Risk Management/Loss Prevention Department for a Utah municipal insurance pool serving over 550 local governments with Workers Compensation, General Liability and Property lines of insurance.
- Supervised 3 safety and risk control professionals conducting risk assessments, safety and liability surveys, training programs, and safety and risk control consultations.
- Supervised safety & risk control training of 10k to 20k public employees annually.
- Planned and coordinated seminars on police liability, fire service risk management, municipal liability, and risk management.
- Presenter at regional professional association conferences including the Utah City Management Association, Utah League of Cities and Towns, Utah Association of Counties, Rural Water Association of Utah, Utah Association of Special Service Districts, Utah Municipal Clerks Association and the Solid Waste Association of North America

Costco Wholesale 1818 South 300 West, Salt Lake City, UT. 84115

Area Manager: July 1998 to January 2006

- Managed departments of up to 80 employees and managed a \$130M a year front end. Departments managed: Front End, Foods Merch, Fresh Foods, and Tire Shop.
- Developed sales plans, production plans, budgets, and labor schedules.
- Contributed to programs to drive sales, check costs, and improve risk controls.
- Provided excellent internal and external customer service to 200 employees and 5,000 retail customers each day.
- Directed and coordinated charitable drives for Primary Children's Hospital, United Way and Utah Food Bank.

The Tire Warehouse – Roseburg Oregon Owner: July 1993 to July 1998

- Responsible for all management – operations, accounting & human resources.

Credentials & Certifications

- Certified Safety Professional – Board of Certified Safety Professionals (Since 2015)
- Associate in Risk Management (ARM & ARMp) – The Institute (Since 2006)
- Certified Playground Safety Inspector – National Playground Safety Institute (Since 2006)
- Certified Trainer 16 Life Safety Initiatives – National Fallen Firefighters Foundation
- Certified 1st Aid and CPR Instructor – American Red Cross
- Previously Certified 1st Aid and CPR Instructor – National Safety Council
- Previously Certified Defensive Driving Instructor – National Safety Council
- Previously Certified Food Safety Manager – NR of Food Safety Professionals
- Previously licensed Utah Property and Casualty Producer

Volunteer Service

- Boy Scouts of America, Great Salt Lake Council
- Church of Jesus Christ of Latter-Day Saints
- Junior Achievement Instructor
- Volunteer IRS Tax Preparer, Portland State University

Other Areas of Experience

Property Management, Sales, Logging, Wood Products Production and Construction.

Other Skills & Interests

Spanish, Music, Gardening, Classic Cars, Vintage Photography Equipment