

MIGUEL D. MUÑOZ

St. George, UT 84770 | (435) 680-8864 | MiguelDeanMunoz@Gmail.com
Bar Admissions: Texas, New Mexico, Arizona, Utah, Nevada

Education

TEXAS A&M UNIVERSITY | COLLEGE STATION, TX

LLM IN INTERNATIONAL TAXATION | DECEMBER 2025 | GPA: 3.5

UNIVERSITY OF ARIZONA JAMES E. ROGERS COLLEGE OF LAW | TUCSON, AZ

JURIS DOCTOR | MAY 2021 | GPA: 3.5

• Full-Tuition Scholarship; Distinguished Scholar; E. Thomas Sullivan Antitrust Award

UTAH TECH UNIVERSITY | ST. GEORGE, UT

BACHELOR OF ARTS IN BUSINESS ADMINISTRATION | MAY 2017 | GPA: 3.5

Experience

BARNEY MCKENNA & OLMSTEAD, P.C. | ST. GEORGE, UT

ASSOCIATE | SEPT. 2024 – CURRENT

- Trust & Estate:
 - Structure estate plans for high-net-worth individuals, including complex wills, trusts, and entities for tax planning and asset protection.
 - Handle all aspects of litigating trust disputes, including drafting pleadings, responses, hearings, settlement negotiations, and client interface.
- Business Transactions:
 - Tax structuring, including § 1202 tax planning.
 - Buyer and Seller representation in mergers, acquisitions, and divestitures.
 - Prepare and negotiate various transactional documents, including supply/manufacturing agreements, employment agreements, employee lease agreements, licensing agreements, and ancillary financing documents.
- Business Litigation
 - Negotiate, litigate, and resolve construction disputes, loan and financing disputes, breach of contract, corporate governance disputes, and other business disputes.

GORDON DAVIS JOHNSON & SHANE, P.C. | EL PASO, TX

ASSOCIATE IN CHAMBERS-RANKED CORPORATE/COMMERCIAL PRACTICE | AUG. 2021 – SEPT. 2024

- M&A:
 - Negotiate and draft stock/asset purchase agreements and ancillary documents for sellers and buyers.
 - Structure and negotiate various types of mergers.
 - Structure, draft, and negotiate complex joint ventures.
 - Draft promissory notes, pledge and security agreements, and other financing documents related to acquisition financing, including third-party private lenders and seller financing.
 - Lead attorney in acquisitions of multimillion-dollar companies, including international entities.
- General Corporate:
 - Draft and oversee entity formations and conversions, including 501 entities and filing Form 1023.
 - Prepare and negotiate various transactional documents, including documents related to both domestic and international supply/manufacturing agreements, distribution agreements, licensing agreements, and secured/unsecured ancillary financing documents.
 - Negotiate and resolve contract disputes between franchisors and franchisees.
 - Draft amendments to license and franchise agreements.

- Tax Controversy:
 - Contest federal tax assessments, including FET assessments, drafting responses, appeals, and negotiating with the IRS to resolve the audit.
 - Draft statements of reasonable cause for delinquent tax filings, including international filings.

PIMA COUNTY PUBLIC DEFENDER'S OFFICE | TUCSON, AZ

39(C) INTERN | JAN. 2021 – MAY 2021

- Drafted trial motions, researched legal issues, and handled Spanish-speaking clients' criminal proceedings in all aspects.

KARP AND WEISS P.C. | TUCSON, AZ

LAW CLERK | JUNE 2020 – MAY 2021

- Drafted motions, memoranda in opposition, participated in depositions, and researched various legal issues.

MCGREGOR & OBLAD PLLC. | BOUNTIFUL, UT

SUMMER ASSOCIATE | MAY 2019- AUG. 2019

- Reviewed lease agreements and researched laws regarding non-licensed dental practice ownership.

Representative Matters (Selected)

M&A TRANSACTIONS

- \$275 million stock sale of an international medical device manufacturer.
- \$110 million membership interest sale of a lithium production company.
- \$10 million stock acquisition of an international trailer and metal products manufacturer.
- \$8 million stock sale of physician practice.
- \$3.2 million stock acquisition of restaurant businesses.
- \$1.2 million fractional ownership stock purchase in a construction company.
- \$1 million divestiture of Dominican Republic-based clothing manufacturer.

CORPORATE AND INTERNATIONAL

- \$15 Million+ per year international propane supply agreement.
- \$5 Million+ per year medical device manufacturing and supply agreements.
- Restructuring international manufacturers to comply with applicable tax treaties and mitigate tax exposure.
- Structured secured credit facilities and private financing.

Professional Interests

- International tax law, cross-border M&A, and corporate structuring

Personal Interests

- Rock climbing, Jiu Jitsu, hiking, and vehicle restoration.