

“PROJECT PROFITABILITY”

PRESENTED BY TOM WILLIAMS

DATE Thursday, April 29, 2010
PLACE Little America Hotel, 500 South Main Street, Salt Lake City, UT 84101
TIME 11:30am to 4:00pm
COST \$125
OTHER Lunch will be served at this event.
LAST DAY TO REGISTER April 21, 2010

ABOUT THE CLASS

In these difficult economic times improving productivity on our job sites becomes even more imperative. This session will build on the three public habits made famous in the book, “The 7 Habits of Highly Effective People.” Seek first to understand, then to be understood; Think win/win; and Synergize have become familiar phrases in our everyday lives. We will apply the concepts behind these phrases to our job sites and examine potential gains.

ABOUT TOM WILLIAMS

Thomas (Tom) L. Williams, P.E. was MCAA President in 2003. He recently retired from McKenney’s, Inc., a multi-disciplined construction and engineering firm based in Atlanta, and serving the Southeast. During Tom’s thirty one years with the company, McKenney’s annual revenues grew from \$3 million dollars to \$145 million dollars. Tom’s passion for teaching industry professionals how to improve both their hard and soft skills is well known throughout MCAA. He has taught at MCAA’s Institute for Project Management (IPM) and Advanced Institute for Project Management (AIPM), and developed curriculum for the AIPM. He also helped design the case study and taught at MCAA’s Project Performance Conference. His seminars make extensive use of case studies and real project examples. They focus on improving both jobsite and office productivity, while adding value to the construction process.

REGISTRATION

NAME _____

COMPANY _____

BILLING ADDRESS _____

PHONE NUMBER _____ FAX NUMBER _____

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TOTAL TO BE BILLED _____ PAYMENT TYPE VISA MC AMEX CHECK

CREDIT CARD NUMBER _____ EXPIRATION _____

SIGNATURE _____

Signature authorizes card processing for \$125 per registration plus 5% convenience fee. Payment must accompany registration form. Return forms to the UMCA office by Wednesday, April 21st, 2010 via mail or fax.

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