**Lawrence Cole**

Training Specialist

Certificates/Licenses

* Contractor’s License Air Conditioning, Refrigeration, and Heating (AZ #212390)

Education/Training

**Heat Pumps 2003  
Air Conditioning**  
Universal Technical Institute

**Mountain States Technical Institute 1983**  
Phoenix, AZ

Technical Experience

**HVAC Instructor/Field Service Rep (The Trane Co.) 2003—2006**Developed training schedules for the field technicians, addressed consumer and warranty issues, provided technical support to the field technicians, and was a liaison from the field to the factory. Developed a certification class and test covering the operation of the 19i/16i and the use of the application guide.

**Instructor (Universal Technical Institute) 1997—2003**Instructed students in a classroom and lab atmosphere. Evaluated and graded students on how well they grasped the concepts in the classroom and lab. Achieved a completion rate of 97% in all phases taught.

Instructional Experience

**American Trainco 2008—present**Instructor for air conditioning, HVAC electrical controls, and boiler operation classes.

**HVAC Instructor/Field Service Rep (The Trane Co.) 2003—2006**Developed training schedules for the field technicians, addressed consumer and warranty issues, provided technical support to the field technicians, and was a liaison from the field to the factory. Developed a certification class and test covering the operation of the 19i/16i and the use of the application guide.

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