

# ADAM RASMUSEN

Orepac Building Products, WVC UT · (385)-249-6353  
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## Objective

Educate the Utah Home Builders with Building Science & how the WRB plays a critical role as the Air & Water Barrier of the Building Envelope

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## Work Experience

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### Orepac Building Products, West Valley, UT

December 2017-Present

- Tyvek Specialist
  - Educate, Train & Certify Tyvek Installers for the Residential Construction Segment
  - Responsible for distribution of DuPont Tyvek products to all dealers in Utah market
  - Target homebuilders & educate them on building science and energy efficiency.

### Marble Ventures, Inc. – Ogden, UT

January 2016-Nov. 2017

- Territory Account Manager
  - Responsible for maintaining sales to established contractor account base for new construction
- Sales presentations, estimates and orders builders & homeowners

### Whitewater Whirlpool Bath & Systems – Layton, UT

January 2006 - Dec. 2015

- Outside Sales Representative
  - Responsible for maintaining sales to established contractor account base for new construction
  - Sales presentations, estimates and orders for individual homeowners
- Customer Service
  - Receiving incoming phone calls from clients with question or concerns regarding materials, products and scheduling
  - Resolving any out of ordinary challenges or unforeseen circumstances resulting in customer satisfaction
- Order Processing
  - Ensuring established accounts receive correct contract pricing
  - Implementing new products, price changes, sales strategies and marketing

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## Key Skills

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Well Organized  
Strong Work Ethic  
Self- Motivated  
Detail Oriented

Proficient in Microsoft Office: Word, Excel  
PowerPoint - Salesforce  
General Office & Clerical Skills  
Strong & Effective Communication skills

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## Education & Accomplishments

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**Residential Tyvek Certified Specialist - 2018**

**Member of the Salt Lake Home Builder's Association - Education Committee**

**Lone Peak High School Graduate - 1999**

**Served an LDS Mission in San Antonio, TX - 2001-2003**

**Utah Valley University · Orem, UT – 2003 - 2005**

- Associate Degree in Business Management
- Completed 90 hours of Utah Real Estate Law & Finance Principles

\*References available upon request.